

List of Rail Authorities & Operators

Year on year, we ensure that a majority of the attendees are coming from rail authorities & operators across Asia.

Following is the list of rail authorities and operators who have been attending our event:

- Singapore – LTA, SMRT, SBS Transit
- Malaysia - SPAD, Prasarana, MRT Co, KTMB, MMC Gamuda, LRT3, MYHSR
- Thailand - MRTA, BTS, BEM (formerly called BMCL), SRT, SRTET, MOT Thailand
- Hong Kong - MTR, EMSD, Airport Authority
- Indonesia - Kereta Api, MRT Jakarta, Adhi Karya, Wijaya Karya, Jakarta Propertindo
- Philippines - Department of Transportation and Communications, Light Rail Manila, LRTA, PNR
- Myanmar - Myanma Railways, Ministry of Rail Transportation
- Cambodia - Ministry of Public Works & Transport
- Taiwan - Ministry of Transportation & Communications, DORTS, New Taipei City Government, TRTC, KMRT, THSR, TRA
- China - Wuhan metro, Shenzhen metro, Chongqing Metro
- India - Ministry of Railways, MMRDA, Kochi Metro, Jaipur Metro, Delhi Metro, Chennai metro, Kolkata Metro, Dedicated freight corridor, Mumbai Metro Rail, Nagpur Metro, IIFCL, High Speed Rail Corporation
- Japan - JR East, Tokyu Corporation
- Korea - Seoul Line 9, Korail, Seoul Metro
- Pakistan - Pakistan Railways
- Australia - Sydney Trans, MTM, PTV
- Vietnam - Vietnam Railways
- Bangladesh - Bangladesh Railways
- Laos - Lao Railways
- Europe & UK - Transport for London, Deutsche Bahn

Over 60% of our attendees are at least senior managers and above – job titles such as Governors, Deputy Governors, C-level executives such as CEO, Project Directors, Operations Directors, Head of Departments – such as Head of System, Signalling, Communications. As such, such attendees are either the key decision makers or influencers of their organizations.

List of Train Manufacturers, Signalling, System Integrators, Architects, Contractors & Consultants

This is also an event that is best supported by all leading rail suppliers & key partners in this region. Following are the list of companies who attend the event:

• Alstom	• Atkins	• Jardine Engineering
• Bombardier	• Arup	• Jacobs Engineering
• GE	• AECOM	• JITEX
• CRRC	• Acciona Infrastructure	• KML Engineering
• Siemens	• Arthur D. Little	• Kusieog
• Hyundai Rotem	• Arabian Railway Company	• Kyriacou Architects
• Ansaldo	• ARA Group	• Keolis
• Thales	• Aarvee Associates	• KRNA
• Beijing TCT	• AD+RG Architecture Design and Research Group	• Langdon & Seah
• Hollysys	• Amey	• MMC Gamuda
• Kyosan Electric	• BMT Asia Pacific	• M&I
• ST Electronics	• Colas Rail	• Nippon Koei
• CMC Engineering	• CH2M Hill	• Marubeni
• NEC	• Chun Wo Construction & Engineering	• OVE Arup & Parnters
• NCS	• China Railway First Group	• PT Waskita Karya
• PT Len Railway	• China Railway Construction	• PT Perentjana Djaya
• PT Jaya Teknik	• EGIS Rail	• Pypun-KD & Associates
• Shun Hing Systems Integration	• ESPA India Projects	• Rasma Corporation
• Sopra Steria	• George Kent	• Samsung C&T
• Bechtel	• Hassell	• SETEC FERROVIAIRE
• CallisonRTKL	• IDOM	• Tiong Seng Contractors
		• MVA Hong Kong

ASIA PACIFIC RAIL 2018

For 2018, we are targeting at 2500+ attendees in total, out of which 500 will be rail authorities & operators' representatives. We are setting aside an even bigger budget to bring in the rail authorities & operators across metro, mainline and high speed rail from the following countries:

- | | |
|---------------|---------------|
| • Singapore | • India |
| • Malaysia | • Australia |
| • Thailand | • New Zealand |
| • Hong Kong | • Korea |
| • Indonesia | • China |
| • Philippines | • Japan |
| • Cambodia | • Taiwan |
| • Myanmar | • Laos |
| • Vietnam | |

This event have a proven track record in attracting targeted job titles of rail authorities and operators such as C-level senior management executives, Governors, to Project Directors to Head of Departments such as Head of Systems, Civil, Track, and Signalling & Communications

BUYERS' PROGRAM

Every year, we set aside a huge budget to fly in rail authorities & operators to the event and for 2018, we are allocating a total of US\$ 150,000. We work closely with our top tier sponsors to understand your key targeted markets and you can nominate railway authorities & operators to be part of this program. This is also the key reason why we hope to kick-start our discussion with our key sponsors as we hope to allocate this budget to fly in your targeted clients before it is used up.

TESTIMONIALS FROM 2017 EVENT

"This event has always been my favourite. I only attend one or two events each year and this is one of them. This is the best opportunity that I get to meet all the good people, all my friends, all my colleagues and this event can get all the CEOs and top executives all at one place so we get to meet all of them" - **Witoon Hatairatana**, Deputy Managing Director, **Bangkok Expressway and Metro Public Company Limited**

"The event is great. It's getting better every year and that's why I keep coming." - **Dr Jacob Kam Chak-pui**, Managing Director – Operations and Mainland Business, **MTR Corporation**

"Over the years, Asia Pacific Rail has been going from strength to strength. The quality of participants and speakers is world-class and I always enjoy meeting rail colleagues from all over Asia at Asia Pacific Rail in Hong Kong." - **Azmi Abdul Aziz**, President & Group CEO, **Prasarana Malaysia Berhad**

"Interesting this year - I think I see it's bigger this year than last year and I think I also see some new exhibitors. For me one the benefits of attending this is to network with people, seeing all my old friends. Good to use this event to find out what's going on in the other railway authorities and developments in other countries." - **Chong Kheng Chua**, Deputy Chief Executive (Infrastructure & Development), **Land Transport Authority, Singapore**

"This event has growth through the years. I've been to the conference on a couple of occasions before and I think this is probably the biggest I've seen it grown to. There are a lot more vendors and certainly the discussion topics and the breakout sessions that are conducted have a very rich array of topics and all very interesting, all very relevant to the needs and demands of today's railway professionals so I would say to continue to keep up with the good work with Asia Pacific Rail conference and we look forward to it growing bigger and bigger each year as more participants and vendors come to attend this. I think it feeds on itself and it became more and more valuable as a meeting place for rail professionals to exchange best practices and also to network with one another. It's my pleasure [to join Asia Pacific Rail 2017]" - **Desmond Kuek**, President and Group CEO, **SMRT Corporation Limited**

"The event is nice. Keep the good and high quality of the event." - **Voravuth Mala**, Deputy Governor of Administration, **State Railway of Thailand**

"It is very well organized and very beneficial for us. We've got the opportunity to meet a lot of people, see the new technologies and ideas and to exchange views so it's well organized and very beneficial." - **Muhammad Javed Anwar**, CEO /Sr. General Manager, **Pakistan Railways**

"I saw new signaling technologies and communication learnt from this event so I can consider in near future which system is most suitable for our railways" - **Nyunt Han**, Assistant General Manager (Signal and Communication), **Myanma Railways**

"Asia Pacific Rail 2017 was a pleasure and honour for MRT Jakarta. Being a new railway company on its preparation for operation in 2019, it was such a pride to stand side by side and learn from world-class railway operators." - **Agung Wicaksono**, Operation & Maintenance Director, **PT. MRT Jakarta**

"The event organizer is very communicative and it is one of the better ones." – **Yanto Yulianto**, Head of Signalling, Telecommunication & IT Department, **PT. MRT Jakarta**

"I think it's a very fruitful conference, especially in Asia. I'm very happy to attend this conference and if I have another chance, I would like to come back" - **Lee Min Seok**, Senior Manager, **Korea Railroad Corp.**

“Absolutely beautiful and good grade. You get to meet your fraternity people, you get to learn from them because there’s lots of seminars going on which specifically talk about aspects which are real challenges for new metros like us. We’re a pretty young organization so we have lots of learn about that. I believe that this kind of seminars must take place because we get to learn, we get to implement that, we can appropriate them into our systems, we get to emulate that into our system and learn from the mistakes that they have made. We hope to attend again.” - **Rahul Goswami**, Deputy General Manager (Town Planning), **Jaipur Metro Rail**

“Here I see the staff who have worked in the industry for over 35 years or more and they have work at the highest level. So this is a forum which has brought the best of the field and expertise. Listening to them and understanding their viewpoint has helped me understand how I can better implement my metro project and it is a wonderful effort for me on first exposure and I would like to be associate in future also” - **Biren Parmar**, Director of Finance, **MEGA**

“It’s my first time here. I’ve been to a few other events elsewhere. I think what this stood out for me is that the level of sophisticatiion of the organizer in arranging the speakers’ presentations. Using technology to connect us to the potential interested visitor who would like to speak/meet the speaker and I think that’s quite clever, which I’ve not seen in other events. The event itself is very useful as a platform to promote the technologies in this part of the world. I think the event has done very well in that sense.” - **Tonny Yeap**, Director, Commercial Division, **MYHSR Corporation Sdn Bhd**

“This exhibition is a huge platform for us to share our new concepts/technologies with buyers and to gain their recognition. We hope to have a closer cooperation with Terrapinn in 2018” - **Kai Li**, Vice-minister, **Traffic Control Technology Co. Ltd.**

“It’s an event I can meet clients, business partners, potential clients in one single location and Hong Kong is a popular destination for them. This event so far has been very good that’s why we are getting a bigger presence next year, having meet our expectations and ROIs.” - **Vincent Tan**, Vice President, Rail, **TÜV Rheinland**

“The event was again an excellent platform to cultivate and expand contacts and to have interesting face-to-face meetings with various stakeholders in the community.” - **Sven Nowak**, Vice President, Digital Service and Railway Signalling, **TÜV SÜD Rail**

“It’s a great event I have to say. We meet a lot of interesting people, very high class people you can meet at Asia Pacific Rail and we are always happy to be here and we are looking forward to be here next year.” - **Elvis Kozica**, International Sales Manager, **Linsinger Maschinenbau GmbH**

“It is the first time at Asia Pacific Rail. We usually will visit the show first to check out how it is. But we had heard that it was a good show and we took the plunge and it’s really good. We met some really good people – the right people and there has been some really good interests in what we are doing.” - **James Gooch**, Head of Marketing, **Masabi**

“It’s great. I’m meeting back a lot of people that I know” - **Pierre-Yves Guillaume**, Head of Rail - Asia Pacific, **Amadeus Singapore Pte Ltd**

“This is the main rail event in Asia and it was identified by our group as the priority in 2017 in this region and that’s why we decided to participate in this event. It’s very well organized. Many contacts and business meetings in our booth here in the event so far so good.” - **David Lecoffre**, Marketing Director, **Systra**

"What I really like is the mixture of the exhibition, where we have the opportunity to get our customers from a workshop, presentation, what we have theoretically explained during the workshop – they can really see it here and that's what we like very much. On top of that, our major customers and prospects are here so that can really meet them and give them firsthand information of what we are doing." - **Jochen Apel**, VP Global Transport Segment, **Nokia**

"It's the strategic platform for us. We are targeting into Asia market, and using Asia Pacific Rail as a platform for us to move forward, hopefully to venture into other countries in Asia Pacific region... It's been busy. We also have a lot of responses to get to know our products and solutions. I think Asia Pacific Rail is a good platform for any private companies to venture into Asia market. It's a good start for companies to pick up into the Asian market." - **Nazatul Najla Abdul Rahman**, Director, Corporate Affair, **CMC Group**

"Was a great mix of new technologies on show, colleagues from the industry, and informative presentations. The event far exceeded my expectations. Well done to all the team" - **Ian Whitton**, Executive Director, Transportation, **AECOM**

"Good service and good organized, a lot of decisionmaker attend this conference and exhibition" - **Guenther Veit**, CEO, **Schrey & Veit**

"This is a great opportunity to meet friends and colleagues, also to learn new ideas, trends and development" - **Henry CHEUNG**, CEO, **Thales**

"The participant came that not only asia but also all over the world, and I was able to get many discussions with them" - **Hirofumi Tanaka**, Assistant Senior Researcher, **Railway Technical Research Institute**

"The conference offered a great chance to debate about financing and capital raising for an important growing sector in Asia" – **Luca Tonello**, Deputy General Manager and Head of Project Finance, Investment Banking Department, **SMBC**

"I find Asia Pacific Rail 2017 very useful in terms of connecting to rail operators, rail consultants and rail contractors from different parts of the world in this 2-day conference and a lot of talks on specific yet hot topics such as use of LTE on communication and challenges on migration for re-signaling projects in different cities give good platform for railway professionals to share insights as well as experiences." – **CS Chang**, Chairman & Direction, **Key Direction Limited**

"I would like to congratulate you and your team for a very well-organised Asia Pacific Rail 2017. I guess this has not become the largest gathering of railway professionals in this part of the world. The speaker selection was great and exhibitors were very relevant and covered all parts of the world. With parallel sessions going on, it was often a tough choice to make. I had great two days and am already looking forward to next year. Perhaps you should consider spreading this over three days. The congregation also gave me the opportunity to meet many old friends and colleagues and make many new ones." - **Alok Jain**, Managing Director, **Trans-Consult**